SOLICITATION | OPEN | FEDERAL

Wayfinding Signage System

Department of State › U.S. Embassy Vienna

Solicitation 19AU9027Q0002

Scan for the live page

RFP DETECTOR SCORE

High data confidence

Poor • 25 / 100

F
25

Poor (F, 25/100): 14 days to respond, clear, complete notice; but limited award history ($744K FY24–FY26).

−16.0 Issuer & market | −13.0 Value | +6.8 Time & stage | −5.5 Competition & access

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE **~$33K** Estimated: median award, FY24–FY26	SET-ASIDE **None** Full and open competition	NAICS **339950** Sign Manufacturing	PSC **9905** Product / service code
PLACE OF PERFORMANCE **Vienna, AT**	POSTED **Nov 2, 2026**	RESPONSE DUE **Dec 3, 2026, 10:00 AM GMT+1** 13 days left	LISTING **Official federal notice** Updated Nov 2, 2026

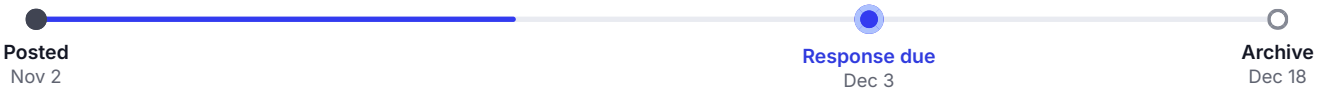
Our summary

Department of State (U.S. Embassy Vienna) posted a solicitation titled “Wayfinding Signage System” under solicitation number 19AU9027Q0002. It was posted on Nov 2, 2026. Responses are due Dec 3, 2026, 10:00 AM GMT+1. It is classified under NAICS 339950 (Sign Manufacturing) and product/service code 9905. No set-aside is listed. The place of performance is Vienna, Austria. The listed point of contact is Zahid Raja.

Summary by RFP Detector.

Timeline

Blue line: today (Nov 20)



02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

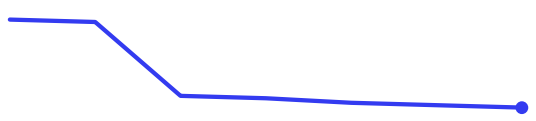
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−13.0	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $33K: the median of 10 DOS contracts over $25K awarded in NAICS 339950, FY24–FY26.				
Competition & access	MEASURED		−5.5	−18.0 / +18.0 w 20 · conf 100%
Full and open competition. The largest recipient took 32% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		−16.0	−23.4 / +12.6 w 20 · conf 100%
DOS obligated $744K on NAICS 339950 across 32 contracts in FY24–FY26. 1 other notice from this office in the past 12 months.				
Time & stage	MEASURED		+6.8	−14.9 / +12.2 w 15 · conf 100%
Solicitation, bids due: 14 days to respond (due Dec 3, 2026, 10:00 AM GMT+1).				
Clarity & completeness	ESTIMATED		+3.8	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 366-word description.				
Freshness	MEASURED		−0.8	−9.0 / +9.0 w 10 · conf 100%
Posted 16 days ago.				

Starts at 50 · contributions sum to **25.3**

Score **25** **(F)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 13: 62 Nov 19: 25

Evaluated Nov 19, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

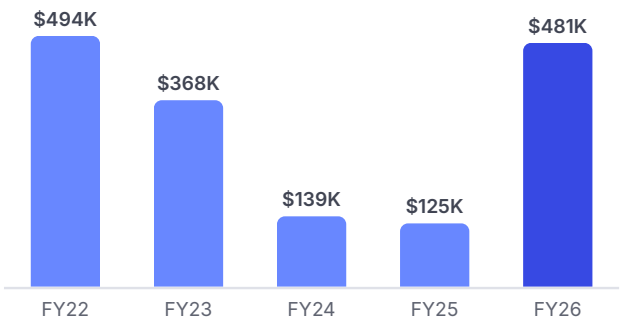
03 Market intelligence

Federal contract awards for Department of State, NAICS 339950. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
32	**$744K**	**$33K**
New awards, FY24–FY26	Obligated FY24–FY26	10 awards above $25K

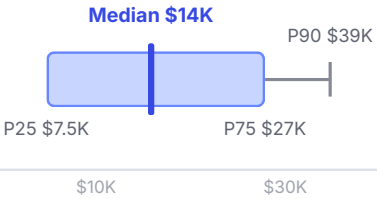
Obligations by fiscal year

Department of State, NAICS 339950



Award size

DOS NAICS 339950 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	**Bernd Mattes**	$241K	**32%**
2	**Miscellaneous Foreign Awardees**	$212K	**29%**
3	**The Cincinnati Association For The Blind**	$108K	**15%**
4	**National Capital Flag Company, Incorporated**	$61K	**8%**
5	**System 2/90, Inc.**	$61K	**8%**

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−13.0	−5.5	−16.0
Small typical award (~$33K)	Full and open	Limited award history ($744K FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 15, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Full and open competition: any responsible business may respond.

NAICS

339950 Sign Manufacturing

PRODUCT / SERVICE CODE

9905

Place & submission

PLACE OF PERFORMANCE

Vienna, AT

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

Zahid Raja · primary
rajazm@state.gov

Norbert Tritscher · secondary
tritschern@state.gov
431313392355

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Dec 3, 2026, 10:00 AM GMT+1
- [ ] Check you meet the set-aside / eligibility requirement
  Full and open competition
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in Vienna, AT?
- [ ] Does your pricing fit the typical award range ($7.5K–$27K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- A | 89 **155mm Modular Artillery for Combat Effectiveness (MACE)**
  Department of the Army · Due Nov 30
- A | 84 **Re-manufacture of the KC-135 Gearbox Assembly**
  Department of the Air Force · Due Dec 17
- A | 83 **Tail Stand Assembly, Part Number (P/N) 3673310M177-9**
  Department of the Navy · Due Dec 2
- A | 81 **Data Acquisition Unit**
  Department of the Navy · Due Dec 17
- A | 81 **Inertial Measuring, in Repair/Modification of**
  Department of the Navy · Due Dec 11

More from U.S. Embassy Vienna

- C | 61 **Hotel Conference Package**
  Department of State · Closed

Data and as-of times

Notice data	Official federal notice, first seen Nov 13, 2026, updated Nov 2, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 15, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 19, 2026, 3:25 AM EST
Report	ID 34172e4a2d8c2103ff13 · generated Nov 20, 2026, 2:14 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

DISCLAIMER

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