SOURCES SOUGHT | OPEN | FEDERAL | Small-business set-aside

Workstation Benches - Sources Sought

Department of Defense › Department of the Air Force › FA2816 SBD 3 61 CONF

Solicitation FA2816A071674

Scan for the live page

RFP DETECTOR SCORE

D
46

Limited · 46 / 100

High data confidence

Limited (D, 46/100): small-business set-aside, new this week; but small typical award (~$66K).

−9.8 Value | −9.7 Issuer & market | +7.8 Competition & access | +7.6 Freshness

Informational, not advice. How the score works: rfpdetector.com/methodology/score

At a glance

ESTIMATED VALUE	SET-ASIDE	NAICS	PSC
~$66K Estimated: median award, FY24–FY26	Small-business set-aside Set-aside code SBA	337127 Institutional Furniture Manufacturing	7195 Product / service code
PLACE OF PERFORMANCE	**POSTED**	**RESPONSE DUE**	**LISTING**
El Segundo, California	Nov 16, 2026	Nov 24, 2026, 12:00 PM PST 4 days left	Official federal notice Updated Nov 16, 2026

Our summary

Department of the Air Force (FA2816 SBD 3 61 CONF), part of the Department of Defense, posted a sources sought notice titled “Workstation Benches - Sources Sought” under solicitation number FA2816A071674. It was posted on Nov 16, 2026. Responses are due Nov 24, 2026, 12:00 PM PST. It is classified under NAICS 337127 (Institutional Furniture Manufacturing) and product/service code 7195. The set-aside is listed as Small Business Set Aside - Total. The place of performance is El Segundo, California. The listed point of contact is TSgt Kenneth Sparks.

Summary by RFP Detector.

Timeline

- **Posted** — Nov 16
- **Response due** — Nov 24
- **Archive** — Feb 15

02 Score breakdown

Every RFP starts at 50. Each factor adds or subtracts points depending on how this RFP compares with a typical one, scaled by its weight and by how sure we are of the data. Unknown data has no effect.

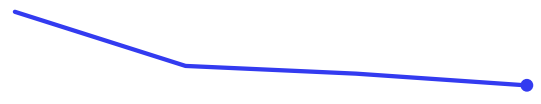
Factor		◀ lowers the score / raises the score ▶	Points	Range
Value	ESTIMATED		−9.8	−18.0 / +18.0 w 20 · conf 80%
No value published. Typical award is about $66K: the median of 81 Air Force contracts over $25K awarded in NAICS 337127, FY24–FY26.				
Competition & access	MEASURED		+7.8	−18.0 / +18.0 w 20 · conf 100%
Total small-business set-aside. The largest recipient took 24% of these dollars in FY24–FY26.				
Issuer & market	MEASURED		−9.7	−23.4 / +12.6 w 20 · conf 100%
Air Force obligated $14M on NAICS 337127 across 116 contracts in FY24–FY26. 1 other notice from this office in the past 12 months.				
Time & stage	MEASURED		−3.7	−14.9 / +12.2 w 15 · conf 100%
Sources sought (market research, not a bid): 4 days to respond (due Nov 24, 2026, 12:00 PM PST). Tight.				
Clarity & completeness	ESTIMATED		+3.6	−18.9 / +8.1 w 15 · conf 75%
Documents not listed, 2 named contacts with email and phone, 348-word description.				
Freshness	MEASURED		+7.6	−9.0 / +9.0 w 10 · conf 100%
Posted 3 days ago.				

Starts at 50 · contributions sum to **45.8**

Score **46** **(D)**

Score trend

Recorded whenever the score changes, last 30 days



Nov 17: 65 Nov 20: 46

Evaluated Nov 20, 2026, 3:25 AM EST · version 1.0.0

How the score works

Value	weight 20 · −18.0 to +18.0
Competition & access	weight 20 · −18.0 to +18.0
Issuer & market	weight 20 · −23.4 to +12.6
Time & stage	weight 15 · −14.9 to +12.2
Clarity & completeness	weight 15 · −18.9 to +8.1
Freshness	weight 10 · −9.0 to +9.0

Measured data counts fully, estimated data counts less, unknown data counts zero. Grades: A 80–100 · B 65–79 · C 50–64 · D 35–49 · F 0–34. Data confidence (92/100) is how much of the score rests on measured data.

Full methodology: rfpdetector.com/methodology/score

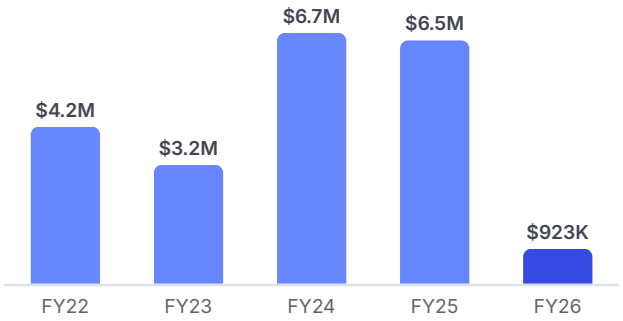
03 Market intelligence

Federal contract awards for Department of the Air Force, NAICS 337127. Award counts and sizes cover new awards in FY24–FY26; dollars are obligations in the same window.

CONTRACTS AWARDED	TOTAL OBLIGATED	MEDIAN AWARD OVER $25K
116	**$14M**	**$66K**
New awards, FY24–FY26	Obligated FY24–FY26	81 awards above $25K

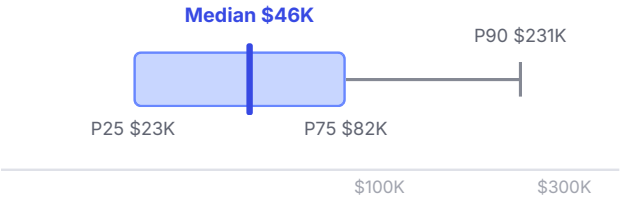
Obligations by fiscal year

Department of the Air Force, NAICS 337127



Award size

Air Force NAICS 337127 contracts, FY24–FY26 (log scale)



For reference, the typical federal contract award above $25K across all agencies is about $69K.

Largest recipients in this market

Share of obligated dollars, FY24–FY26

1	Quality Specialty Products Incorporated	$3.3M	24%
2	Federal Prison Industries, Inc	$2.5M	18%
3	M-80 Systems, Inc.	$810K	6%
4	Blue Skies Furniture LLC	$587K	4%
5	Effective Communication Strategies LLC	$496K	4%

These are the largest recipients across this agency and NAICS code, not the incumbent of this RFP. Concentration feeds the Competition & access factor.

How this market feeds the score

Value	Competition & access	Issuer & market
−9.8	+7.8	−9.7
Small typical award (~$66K)	Small-business set-aside	Limited award history ($14M FY24–FY26)

Federal award history: contract award types A–D, FY24–FY26, updated Nov 18, 2026.

04 Requirements & logistics

Facts from the notice. Confirm every requirement and date on the official notice before responding.

Eligibility

SET-ASIDE

Total small-business set-aside: only businesses that are small under the NAICS size standard may respond.

NAICS

337127 Institutional Furniture Manufacturing

PRODUCT / SERVICE CODE

7195

Place & submission

PLACE OF PERFORMANCE

El Segundo, California

HOW TO SUBMIT

As instructed in the official solicitation

OFFICIAL SOLICITATION

Open the official solicitation at rfpdetector.com (free account)

Contacts

TSgt Kenneth Sparks · primary
kenneth.sparks.2@spaceforce.mil

SSgt Victor Mendoza · secondary
victor.mendoza.4@spaceforce.mil
3106532936

Documents

No documents are listed on the notice.

Open the official solicitation at rfpdetector.com (free account)

Before you respond

Confirm on the official notice

- [ ] Read every attachment and amendment on the official solicitation
- [ ] Confirm the response deadline and time zone
  Nov 24, 2026, 12:00 PM PST
- [ ] Check you meet the set-aside / eligibility requirement
  Small Business Set Aside - Total
- [ ] Check the SBA size standard for NAICS 337127
  Small-business set-asides use the size standard of the primary NAICS code
- [ ] Make sure your federal entity registration (UEI) is active
  Federal awards require an active entity registration
- [ ] Confirm how to submit
  See the official solicitation

Bid / no-bid questions

For your own decision

- [ ] Do you have relevant past performance for this scope and customer?
- [ ] Can you staff and deliver on time with a compliant response?
- [ ] Can you perform in El Segundo, California?
- [ ] Does your pricing fit the typical award range ($23K–$82K)?
- [ ] Do you need a teaming partner or subcontractors to cover the full scope?

A generic checklist, not advice to bid or not bid.

05 Related RFPs

Open RFPs with the same NAICS industry group or category (same state first, then by score), and more from this issuer. Each title links to its page on RFP Detector.

Similar open RFPs

- B | 78 **Hydraulic Actuator Flow Test Stand**
  Department of the Navy · Due Dec 2
- B | 70 **Southwest Regional Maintenance Center (SWRMC) Indefinite Delivery Indefinite Quantity-Mul...**
  Department of the Navy · Due Jan 20
- B | 69 **Central Controller**
  Defense Logistics Agency · Due Dec 3
- B | 68 **Copiers Lease and Services**
  US Customs and Border Protection · Due Dec 4
- B | 68 **Additional Multi Year Modernized Radios for Navigation/Communication (NAV/COMs) Plus Up**
  Department of the Navy · Due Nov 30

More from FA2816 SBD 3 61 CONF

- C | 55 **Catholic Priest Service**
  Department of the Air Force · Due Nov 30

Data and as-of times

Notice data	Official federal notice, first seen Nov 17, 2026, updated Nov 16, 2026
Market data	Federal award history, contract award types A–D, FY24–FY26, updated Nov 18, 2026
Score	RFP Detector Score v1.0.0, evaluated Nov 20, 2026, 3:25 AM EST
Report	ID 3d1a80da8d914b3dd112 · generated Nov 20, 2026, 10:16 AM EST
Official notice	Open the official solicitation at rfpdetector.com (free account)

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